

**MONTEREY BAY AREA  
SELF INSURANCE AUTHORITY**

**FINANCIAL STATEMENTS**

June 30, 2018 and 2017

MONTEREY BAY AREA SELF INSURANCE AUTHORITY

FINANCIAL STATEMENTS  
June 30, 2018 and 2017

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## INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Members  
Monterey Bay Area Self Insurance Authority  
Scotts Valley, California

**Report on the Financial Statements**

We have audited the accompanying financial statements of Monterey Bay Area Self Insurance Authority as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise the Monterey Bay Area Self Insurance Authority's financial statements as listed in the table of contents.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the *State Controller's Minimum Audit Requirements for California Special Districts* and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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(Continued)

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Monterey Bay Area Self Insurance Authority, as of June 30, 2018 and 2017, and the changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 7, the Reconciliation of Claims Liabilities by Type of Contract on pages 16 through 17, and the Claims Development Information on pages 18 through 20, be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Supplementary Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise Monterey Bay Area Self Insurance Authority's financial statements. The Combining Statements of Net Position and Combining Statements of Revenues, Expenses and Change in Net Position are presented on pages 21 through 24 for purposes of additional analysis and are not a required part of the financial statements.

The information has not been subjected to the auditing procedures applied in the audits of the financial statements and accordingly, we do not express an opinion or provide any assurance on it.

## **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated November 30, 2018 on our consideration of Monterey Bay Area Self Insurance Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Monterey Bay Area Self Insurance Authority's internal control over financial reporting and compliance.

**Crowe LLP**  
Crowe LLP

Sacramento, California  
November 30, 2018

**MONTEREY BAY AREA SELF INSURANCE AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

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This section of *Monterey Bay Area Self Insurance Authority's* annual financial report presents our discussion and analysis of the Authority's financial performance during the years ended June 30, 2018 and 2017. Since the Management's Discussion and Analysis (MD&A) is designed to focus on the current year activities, resulting changes and currently known facts, please read it in conjunction with the Authority's basic financial statements. Comparisons to and analysis of the prior year are incorporated where appropriate.

## **FINANCIAL HIGHLIGHTS**

- The Authority's net position at June 30, 2018 ended at \$(1,877,265) compared to \$(868,226) for the prior year. Since the Authority engages only in business-type activities, the decrease is all in the category of business-type net position. Net Position was \$(1,224,941), \$(3,113,719), \$(2,240,382), \$(4,493,562) and \$(3,614,519) for 2016, 2015, 2014, 2013, and 2012, respectively.
- Total operating expenses of all of the Authority's programs were \$8,535,390 for 2018, which increased from \$7,655,540 in 2017. The prior years' operating expenses were \$4,304,545 in 2016, \$8,366,326 in 2015, \$3,359,936 in 2014, \$6,321,145 in 2013, and \$6,350,534 in 2012. The current year increase was primarily due to increases in claims payments over the prior term.
- MBASIA's financial state has been improving but took a step back this year due to increased claim payments and funding being less in both the pooled programs. This is consistent with Public Entity loss trends in recent years, and MBASIA is increasing rates to continue to improve funding future years.

## **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Authority has chosen to present its financial statements using the reporting model for special-purpose governments engaged in only business-type activities. This model allows all financial information for the organization to be reported in a single column in each of the financial statements. The effect of internal activity between funds and groups of funds has been eliminated from these financial statements.

The financial statements include Statements of Net Position, Statements of Revenues, Expenses and Changes in Net Position, Statements of Cash Flows, Combining Statements of Net Position, Combining Statements of Revenues, Expenses and Changes in Net Position, Combining Statements of Cash Flows, Notes to the Financial Statements and this Management's Discussion and Analysis. Readers of these financial statements are encouraged to consider the report as a whole to obtain a complete understanding of the Authority's financial condition.

### **Statements of Net Position**

The Statements of Net Position is a report of the Authority's assets, liabilities and net position. Assets and liabilities are reported at book value, on an accrual basis as of the statement date. Assets and liabilities have been segregated between Current (expected to be liquidated or paid within one year) and Noncurrent. Net position is reported in major categories reflecting any restriction thereon.

**MONTEREY BAY AREA SELF INSURANCE AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

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**Statements of Revenues, Expenses and Changes in Net Position**

The Statements of Revenues, Expenses and Changes in Net Position presents the Authority's revenue earned and expense incurred during the period on an accrual basis. The Statements have been segregated into operating and non-operating sections.

**Statements of Cash Flows**

The Statements of Cash Flows presents the source and uses of cash and is segregated into operating, capital and related financing, noncapital financing and investing activities. The direct method of cash flows reporting has been used and an indirect method of calculating cash provided (used) by operations is also presented.

**POOLED PROGRAMS**

**Workers' Compensation Program** – Under the Workers' Compensation Program, the Authority provides workers' compensation insurance to member municipalities. The principal operating revenue for the Workers' Compensation Program is premiums collected from the members. Operating expenses for this program include claims expense, contract risk management services expense, and administrative expenses.

MBASIA has taken steps to reduce the claims exposure to the Workers Compensation Program by purchasing excess insurance from CSAC-EIA at a \$250,000 self-insured retention, and steadily increasing the confidence level funding.

**Liability Program** – Under the Liability Program, the Authority provides liability insurance to member municipalities. The principal operating revenue for the Liability Program is premiums collected from the members. Operating expenses for this program include claims expense, contract risk management services expense, administrative expenses and insurance expense for excess of loss coverage.

MBASIA participates in CARMA for excess liability relief, with CARMA providing coverage for claims excess of \$1,000,000. Similarly, MBASIA participates in ERMA for excess employment practices coverage excess of \$500,000.

**LOAN PAYOFF**

The Authority took out a loan in 2004 from Zion's Bank and it was set to mature on October 1, 2024. The Board took action to prepay the loan off in fiscal year ending in June 30, 2018.

**MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

**COMPARATIVE ANALYSIS**

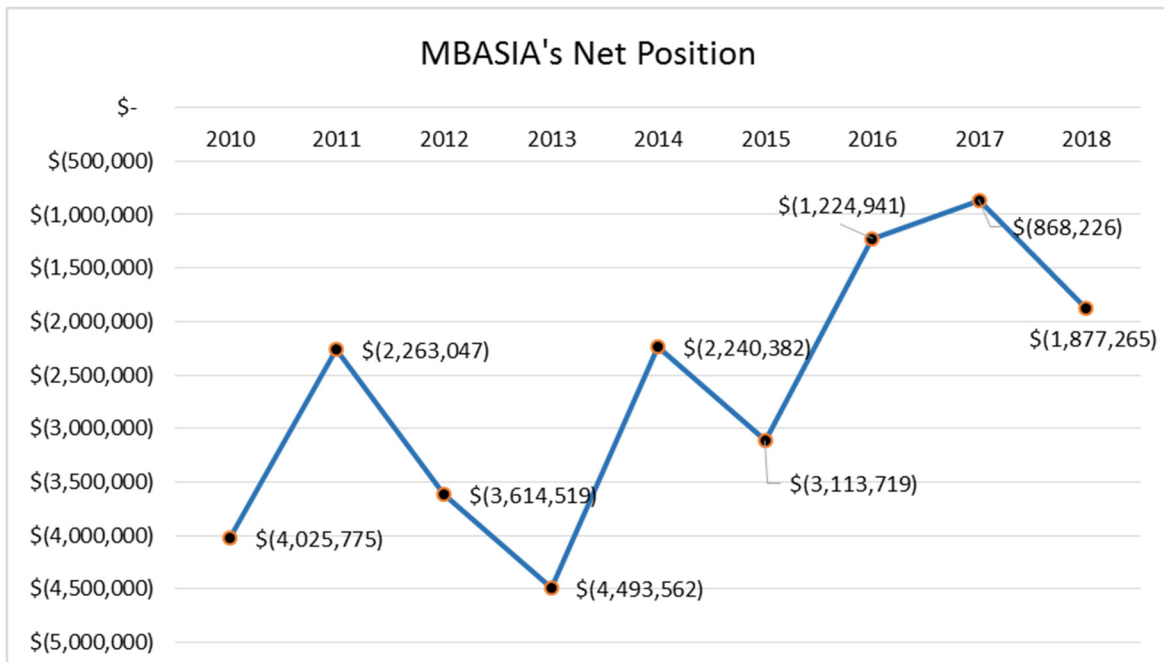
**Statements of Net Position**

A comparative summary of the Authority's Statements of Net Position as of June 30, 2018, 2017 and 2016, which generally reflects its financial condition is as follows:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Current assets	\$ 15,917,162	\$ 17,365,372	\$ 16,326,283
Capital and other assets	<u>-</u>	<u>40,173</u>	<u>93,194</u>
<b>Total assets</b>	<u>15,917,162</u>	<u>17,405,545</u>	<u>16,419,477</u>
Current liabilities	3,906,707	2,777,679	2,832,704
Long-term liabilities	<u>13,887,720</u>	<u>15,496,092</u>	<u>14,811,714</u>
<b>Total liabilities</b>	<u>17,794,427</u>	<u>18,273,771</u>	<u>17,644,418</u>
<b>Net position -</b>			
Unrestricted	<u>(1,877,265)</u>	<u>(868,226)</u>	<u>(1,224,941)</u>
<b>Total net position</b>	<u>\$ (1,877,265)</u>	<u>\$ (868,226)</u>	<u>\$ (1,224,941)</u>

**Major Factors Affecting the Statements of Net Position**

Net position (decreased) increased by \$(1,009,039), \$356,715, and \$1,888,778 during the years ending June 30, 2018, 2017 and 2016, respectively. These results have been driven by a change in claims payable and the long term liability debt being prepaid, as well as changes to revenues into the pooled programs.



**MONTEREY BAY AREA SELF INSURANCE AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

**COMPARATIVE ANALYSIS (Continued)**

**Statements of Revenues, Expenses and Change in Net Position**

A comparative summary of the Authority's Statements of Revenues, Expenses and Change in Net Position for the years ended June 30, 2018, 2017, and 2016, which generally reflects its results of operations, is as follows:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Revenue:			
Contributions from members	\$ 6,938,871	\$ 7,055,873	\$ 5,947,384
Excess insurance recovery and reimbursements	404,847	879,647	205,213
Interest income	<u>217,541</u>	<u>110,534</u>	<u>67,690</u>
Total revenue	<u>7,256,259</u>	<u>8,046,054</u>	<u>6,220,287</u>
Expenses:			
Provision for claims and claims adjustment expense	6,216,673	5,512,691	2,254,368
Insurance expense	1,514,931	1,398,760	1,236,725
Claims administration	254,000	242,000	224,000
Contract risk management services	248,936	237,556	267,703
Other risk management expenses	66,718	85,806	27,755
General and administrative	234,132	178,727	293,994
Interest expense	<u>34,908</u>	<u>33,799</u>	<u>26,964</u>
Total expenses	<u>8,570,298</u>	<u>7,689,339</u>	<u>4,331,509</u>
Change in net position	<u>\$ (1,009,039)</u>	<u>\$ 356,715</u>	<u>\$ 1,888,778</u>

**Major Factors Affecting the Statements of Revenues, Expenses and Change in Net Position**

The main reason for a decrease in net position is an increase in provision for claims and claims adjustment expense and insurance expenses, while deposit premiums decreased in the Workers' Compensation Program, and increased in the Liability Program. The net result was a greater increase in claims payments than anticipated leading to declining net position.

**MONTEREY BAY AREA SELF INSURANCE AUTHORITY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**FOR THE YEARS ENDED JUNE 30, 2018 AND 2017**

**Reserves for Claims and Allocated Claims Adjustment Expenses**

Reserves for Claims and Allocated Claims Adjustment Expenses for the years ended June 30, 2018, 2017, and 2016 are calculated as follows:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Claim and claim adjustment expense reserves, beginning of year	\$ 15,514,092	\$ 14,496,714	\$ 15,455,360
Incurred claim and claim adjustment expenses, current and prior years	6,216,673	5,512,691	2,254,368
Payments, current and prior years	<u>(3,974,045)</u>	<u>(4,495,313)</u>	<u>(3,213,014)</u>
Claim and claim adjustment expense reserves, end of year	<u>\$ 17,756,720</u>	<u>\$ 15,514,092</u>	<u>\$ 14,496,714</u>

Further detail on the above amounts is provided in Footnote 3 and the Required Supplementary Information section of the Financial Statements, which follow.

**FACTORS AFFECTING FUTURE PERIODS**

There are no material factors affecting near future periods.

**REQUESTS FOR INFORMATION**

This financial report has been designed to provide a general overview of the Authority's accounting for anyone interested in its finances. Questions concerning any of the information should be addressed to the attention of the Brett Miller, City of Hollister, 327 Fifth Street, Hollister, CA 95023.

## **FINANCIAL STATEMENTS**

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 STATEMENTS OF NET POSITION  
 June 30, 2018 and 2017

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	<u>2018</u>	<u>2017</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents (Note 2)	\$ 15,525,138	\$ 17,331,840
Receivables:		
Member agencies	61,880	6,123
Interest	57,144	27,409
Prepaid expenses	<u>273,000</u>	<u>-</u>
Total current assets	15,917,162	17,365,372
Noncurrent assets:		
Notes receivable	<u>-</u>	<u>40,173</u>
Total assets	<u>15,917,162</u>	<u>17,405,545</u>
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	37,707	29,679
Current portion of notes payable (Note 4)	-	280,000
Current portion of unpaid claims and claim adjustment expenses (Note 3)	<u>3,869,000</u>	<u>2,468,000</u>
Total current liabilities	3,906,707	2,777,679
Long-term portion of notes payable (Note 4)	-	2,450,000
Unpaid claims and claim adjustment expenses (Note 3)	<u>13,887,720</u>	<u>13,046,092</u>
Total liabilities	<u>17,794,427</u>	<u>18,273,771</u>
<b>NET POSITION</b>		
Total net position – unrestricted (Note 5)	<u>\$ (1,877,265)</u>	<u>\$ (868,226)</u>

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See accompanying notes to financial statements.

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 STATEMENTS OF REVENUES, EXPENSES AND CHANGE IN NET POSITION  
 Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<b>Operating revenues:</b>		
Member contributions	\$ 6,938,871	\$ 7,055,873
Excess insurance recovery reimbursements	<u>404,847</u>	<u>879,647</u>
Total operating revenues	<u>7,343,718</u>	<u>7,935,520</u>
<b>Operating expenses:</b>		
Provision for claims and claim adjustment expenses (Note 3)	6,216,673	5,512,691
Insurance premiums	1,514,931	1,398,760
Claims administration	254,000	242,000
Contract risk management services	248,936	237,556
Other risk management expenses	66,718	85,806
General and administrative	<u>234,132</u>	<u>178,727</u>
Total operating expenses	<u>8,535,390</u>	<u>7,655,540</u>
Operating (loss) income	(1,191,672)	279,980
<b>Non-operating income (expense):</b>		
Interest income	217,541	110,534
Interest expense	<u>(34,908)</u>	<u>(33,799)</u>
Total non-operating income	<u>182,633</u>	<u>76,735</u>
Change in net position	(1,009,039)	356,715
Net position, beginning of year	<u>(868,226)</u>	<u>(1,224,941)</u>
<b>Net position, end of year</b>	<u>\$ (1,877,265)</u>	<u>\$ (868,226)</u>

See accompanying notes to financial statements.

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 STATEMENTS OF CASH FLOWS  
 For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<b>Cash flows from operating activities</b>		
Cash received from members and others	\$ 7,328,134	\$ 8,157,158
Cash paid for claims	(3,974,045)	(4,495,313)
Cash paid for insurance	(1,514,931)	(1,398,760)
Cash paid to suppliers	<u>(1,068,758)</u>	<u>(857,118)</u>
Net cash provided by operating activities	<u>770,400</u>	<u>1,405,967</u>
<b>Cash flows provided by investing activities:</b>		
Interest received	<u>187,806</u>	<u>100,877</u>
<b>Cash flows from noncapital financing activities:</b>		
Interest paid on notes payable	(34,908)	(33,799)
Principal payments on notes payable	<u>(2,730,000)</u>	<u>(265,000)</u>
Net cash used in noncapital financing activities	<u>(2,764,908)</u>	<u>(298,799)</u>
Net change in cash	(1,806,702)	1,208,045
Cash and cash equivalents, beginning of year	<u>17,331,840</u>	<u>16,123,795</u>
<b>Cash and cash equivalents, end of year</b>	<u><b>\$ 15,525,138</b></u>	<u><b>\$ 17,331,840</b></u>
Reconciliation of operating (loss) income to net cash provided by operating activities:		
Operating (loss) income	\$ (1,191,672)	\$ 279,980
Adjustments to reconcile operating (loss) income to net cash provided by operating activities:		
Decrease (increase) in:		
Receivables from member agencies	(55,757)	168,617
Prepaid expenses	(273,000)	9,996
Notes receivable	40,173	53,021
Increase (decrease) in:		
Accounts payable	8,028	(123,025)
Unpaid claims and claim adjustment expenses	<u>2,242,628</u>	<u>1,017,378</u>
Net cash provided by operating activities	<u><b>\$ 770,400</b></u>	<u><b>\$ 1,405,967</b></u>

See accompanying notes to financial statements.

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2018 and 2017

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

General: Monterey Bay Area Self Insurance Authority (the "Authority") is a public agency created on July 1, 1983, by and among nine municipalities in California to provide a pooled approach to workers' compensation insurance. Since then, two municipalities have joined and one municipality has withdrawn. The Authority established a group to provide for liability insurance for certain electing members. The Authority is not a component unit of any entity and has no component units itself.

The Authority was created pursuant to the provisions of Title I, Division 7, Chapter 5, Article I, of the California Government code and was established to develop risk management programs, share the risk of self-insured losses, and jointly purchase excess insurance and administrative and other services.

It is governed by a Board of Directors which is comprised of the City Managers or their designated alternates from each of the member entities. Member cities at June 30, 2018 and 2017 included Capitola, Del Rey Oaks, Gonzales, Greenfield, Hollister, King City, Marina, Sand City, Scotts Valley and Soledad.

The Authority has certain administrative duties and obligations to its members including accounting, reporting, claims administration and investment of funds. Contribution rates are determined on the basis of individual member's claims experience. Members are required to participate in safety and risk reduction programs. Any member desiring to withdraw from participation will remain liable for any unpaid claims.

Basis of Presentation: The accounts of the Authority are organized on the basis of funds, each of which is considered a separate accounting entity. The operations of each program are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, net position, revenues and expenses. The Authority operates two programs, which are operated within a single enterprise fund:

*Property and Liability Program:* This program was established to account for the contributions received from members that are to be used to provide self-funded property and liability benefits.

*Workers' Compensation Program:* This program was established to account for the contributions received from members that are to be used to provide self-funded workers' compensation benefits.

Basis of Accounting: The accompanying financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board. Under the accrual basis, revenues and the related assets are recognized when earned, and expenses are recognized when the obligation is incurred.

Cash and Cash Equivalents: Cash equivalents are investments readily convertible into known amounts of cash with original maturities at date of purchase of less than three months.

Revenue Recognition: Member contributions are recognized as revenue when earned based upon the coverage period of the related insurance. Operating revenues and expenses include all activities necessary to achieve the objectives of the Authority. Non-operating revenues and expenses include investment and financing activity.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

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(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2018 and 2017

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Provision for Unpaid Claims and Claim Adjustment Expenses: The Authority's policy is to establish unpaid claims and claim adjustment expenses based on estimates of the ultimate cost of claims that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Estimated amounts of salvage, subrogation and reinsurance recoverable on unpaid claims are deducted from the liability. The Authority increases the liability for allocated and unallocated claim adjustment expenses. Because actual claim costs depend on such complex factors as inflation, changes in doctrine of legal liability, and damage awards, the process used in computing unpaid claims and claim adjustment expenses does not necessarily result in an exact amount, particularly for coverages such as general liability. Unpaid claims and claim adjustment expenses are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, other economic and social factors and estimated payment dates. Adjustments to unpaid claims and claim adjustment expenses are charged or credited to expense in the period in which they are made.

Self Insurance and Excess Insurance: The Authority covers losses in excess of \$10,000 for members of the liability group and carries excess insurance for losses between \$1,000,000 and \$20,000,000. Members of the workers' compensation group pay temporary disability claims directly, while the Authority pays for permanent disability claims, medical costs, rehabilitation costs, and legal costs and carries excess workers' compensation coverage for between \$500,000 and statutory limits.

Reinsurance: The Authority enters into reinsurance agreements, whereby it cedes various amounts of risk to other insurance companies or joint powers authorities. As of June 30, 2018 and 2017, the Authority's Workers' Compensation Program provides self-insured retention of \$250,000 per incident. The Property and Liability Program provides claims excess of \$1,000,000. Risks ceded to other entities are treated as though they were not risks for which the Authority is liable. For the years ended June 30, 2018, 2017, and 2016 amounts totaling \$649,869, \$637,280, and \$525,152, respectively, were ceded to other insurance companies or joint powers authorities through the Workers Compensation Program. For the years ended June 30, 2018, 2017, and 2016 amounts totaling \$617,060, \$543,606, and \$521,318, respectively, were ceded to other insurance companies or joint powers authorities through the Liability Program.

Member Contributions: Under the Authority's Joint Powers Agreement, members must make a three-year commitment to participate in the Authority. Mid-term cancellation or withdrawal is not permitted and notice must be given to the Authority six months in advance. Withdrawing members are not entitled to a refund.

Income Taxes: The Authority is an organization comprised of public agencies, and is exempt from Federal income and California franchise taxes. Accordingly, no provision for Federal or State income taxes has been made in the accompanying financial statements.

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(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2018 and 2017

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**NOTE 2 – CASH AND CASH EQUIVALENTS**

Cash and cash equivalents as of June 30, 2018 and 2017 consisted of the following:

	<u>2018</u>	<u>2017</u>
Cash and cash equivalents:		
Cash in bank	\$ 3,482,436	\$ 5,116,962
Money market account	-	312,828
Cash in Local Agency Investment Fund	<u>12,042,702</u>	<u>11,902,050</u>
Total cash and investments	<u>\$ 15,525,138</u>	<u>\$ 17,331,840</u>

Custodial Credit Risk – Cash in bank: The Authority limits custodial credit risk by ensuring uninsured balances are collateralized by the respective financial institution. Cash balances held in banks are insured up to \$250,000 by the Federal Deposit Insurance Corporation (FDIC) and are collateralized by the respective financial institution. At June 30, 2018, the carrying amount of the Authority's accounts was \$3,482,436 and the bank balances were \$3,920,720. At June 30, 2017, the carrying amount of the Authority's accounts was \$5,116,962 and the bank balance was \$5,291,532.

Money market account: The Authority has a portion of its cash and equivalents in a money market account at a third party custodian. The money market account is not covered by FDIC insurance.

Local Agency Investment Fund: The Authority is a voluntary participant in LAIF, which is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California and the Pooled Money Investment Board. The State Treasurer's Office pools these funds with those of other governmental agencies in the State of California and invests the cash. The Authority's investment in the pool is reported in the accompanying financial statements based upon the Authority's pro-rata share of the amortized cost as provided by LAIF in proportion to the amortized cost of entire LAIF portfolio. The funds held in the pooled investments funds are not subject to categorization by risk category. The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis. Funds may be withdrawn at any time up to the total amount on deposit with LAIF. Most withdrawals are accessible and transferable to Authority's master account on the same day as the request, except for amounts greater than \$10,000,000, which require twenty-four hours' advance notice. Included in LAIF's investment portfolio are collateralized mortgage obligations, mortgage-backed securities, other asset-backed securities, and floating rate securities issued by Federal agencies, government-sponsored enterprises and corporations. LAIF is administered by the State Treasurer. As of June 30, 2018, this fund was yielding approximate interest rate of 1.90% annually. LAIF investments are audited annually by the Pooled Money Investment Board and the State Controller's Office. Copies of this audit may be obtained from the State Treasurer's Office: 915 Capitol Mall; Sacramento, California 95814.

Investment Interest Rate Risk: The Authority does not have formal investment policy that limits cash and investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. At June 30, 2018 and 2017, the Authority had no significant interest rate risk related to cash and investments held.

Concentration of Investment Credit Risk: The Authority does not place limits on the amount it may invest in any one issuer. At June 30, 2018 and 2017, the Authority had no concentration of credit risk.

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(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2018 and 2017

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**NOTE 3 – UNPAID CLAIMS AND CLAIMS ADJUSTMENT EXPENSES**

The Authority establishes a liability for both reported and unreported insured events, which includes estimates of both future payments of losses and related claim adjustment expenses, both allocated and unallocated. The following represents changes in those aggregate liabilities during the years ended June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Unpaid claims and claim adjustment expenses at beginning of fiscal year	\$ <u>15,514,092</u>	\$ <u>14,496,714</u>
Incurred claims and claim adjustment expenses:		
Provision for covered events of current fiscal year	4,683,084	4,216,080
Change in provision for covered events of prior fiscal years	<u>1,533,589</u>	<u>1,269,611</u>
Total incurred claims and claim adjustment expenses	<u>6,216,673</u>	<u>5,512,691</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of current fiscal year	503,958	528,563
Claims and claim adjustment expenses attributable to covered events of prior fiscal years	<u>3,470,087</u>	<u>3,966,750</u>
Total payments	<u>3,974,045</u>	<u>4,495,313</u>
Unpaid claims and claim adjustment expenses at end of fiscal year	\$ <u>17,756,720</u>	\$ <u>15,514,092</u>

The components of the unpaid claims and claim adjustment expenses for the Authority as of June 30, 2018 and 2017 were as follows:

	<u>2018</u>	<u>2017</u>
Claim reserves	\$ 6,597,000	\$ 6,010,000
Claims incurred but not reported (IBNR)	9,413,000	8,093,000
Unallocated loss adjustment expenses (ULAE)	<u>1,746,720</u>	<u>1,411,092</u>
	17,756,720	15,514,092
Current portion	<u>(3,869,000)</u>	<u>(2,468,000)</u>
	\$ <u>13,887,720</u>	\$ <u>13,046,092</u>

The incurred claims and claim adjustment expenses presented above indicate that reserves recorded by the Authority developed unfavorably during the years ended June 30, 2018 and 2017. This subsequent development is generally the result of ongoing analysis for which original estimates are increased or decreased as additional information becomes known regarding individual claims.

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(Continued)

**NOTE 3 – UNPAID CLAIMS AND CLAIMS ADJUSTMENT EXPENSES** (Continued)

Due to changes in estimates of insured events in prior years, incurred losses and loss adjustment expenses increased by \$1,533,589 and \$1,269,611 during the years ended June 30, 2018 and 2017, respectively, which were primarily due to unfavorable loss development on the Authority's retained losses.

These liabilities are reported at their present value using an expected future investment yield assumption of 1.5 percent for June 30, 2018 and 2017. The undiscounted liabilities are \$19,514,653 and \$17,193,944 at June 30, 2018 and 2017, respectively. The current portion of claim liabilities is estimated based on claims payment history.

**NOTE 4 – LONG-TERM DEBT**

At June 30, 2017, the Authority had a note payable to Zion's First National Bank ("Zion"), which was set to mature on October 1, 2024. Under the terms of the agreement with Zion, the note payable bore interest at the monthly LIBOR rate plus 60 basis points per annum and was secured by all premiums received by the Authority. During the year ended June 30, 2018, the Authority repaid the note in full in advance of the scheduled maturity.

**NOTE 5 – NET POSITION**

The Authority has implemented a balanced approach for addressing the negative net position the Authority has carried for the last several years. During the year ended June 30, 2004, the Authority entered into a note payable to offset cash flow issues incurred during that period. As a result of continued improvements in the Authority's net position, the Board elected to repay the loan in its entirety during the year ended June 30, 2018.

The majority of the Authority's liabilities are comprised of long-term claims reserves. During the year ended June 30, 2004, the Authority raised member contribution rates to exceed the actuarial estimates, to reduce the negative position. Due to the financial hardships at each member agency, the Authority has elected not to accelerate their deficit reduction, but continues to overfund the program each year.

Each member agency is responsible for reporting their proportionate share of the liability to their City, to be sure it is also reflected in their respective City's financial statements. All member agencies are well aware of their obligation to pay off any debt associated with the Authority, and that they cannot leave the Authority while any liability is outstanding. The Authority continues to monitor and budget for the current and future years to ensure financial stability.

**REQUIRED SUPPLEMENTARY INFORMATION**

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT  
WORKERS' COMPENSATION PROGRAM  
For the Years Ended June 30, 2018 and 2017

The schedule below presents the changes in claims liabilities for the past two years of the Workers' Compensation Program:

	<u>2018</u>	<u>2017</u>
Unpaid claims and claim adjustment expenses at beginning of fiscal year	\$ <u>12,729,270</u>	\$ <u>11,623,284</u>
Incurred claims and claim adjustment expenses:		
Change in provision for covered events of the current fiscal year	3,110,820	2,912,402
Change in provision for covered events of prior fiscal years	<u>1,091,525</u>	<u>730,692</u>
Total incurred claims and claim adjustment expenses	<u>4,202,345</u>	<u>3,643,094</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of the current fiscal year	443,725	501,366
Claims and claim adjustment expenses attributable to covered events of prior fiscal years	<u>2,599,518</u>	<u>2,035,742</u>
Total payments	<u>3,043,243</u>	<u>2,537,108</u>
Unpaid claims and claim adjustment expenses at end of fiscal year	\$ <u>13,888,372</u>	\$ <u>12,729,270</u>

The components of the unpaid claims and claim adjustment expenses for the Workers' Compensation Program as of June 30, 2018 and 2017 were as follows:

	<u>2018</u>	<u>2017</u>
Claim reserves	\$ 4,638,000	\$ 5,082,000
Claims incurred but not reported (IBNR)	7,727,000	6,398,000
Unallocated loss adjustment expenses (ULAE)	<u>1,523,372</u>	<u>1,249,270</u>
	13,888,372	12,729,270
Current portion	<u>(2,014,000)</u>	<u>(1,206,000)</u>
	\$ <u>11,874,372</u>	\$ <u>11,523,270</u>

(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT  
LIABILITY PROGRAM  
For the Years Ended June 30, 2018 and 2017

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The schedule below presents the changes in claims liabilities for the past two years of the Authority's Liability Program:

	<u>2018</u>	<u>2017</u>
Unpaid claims and claim adjustment expenses at beginning of fiscal year	\$ <u>2,784,822</u>	\$ <u>2,873,430</u>
Incurred claims and claim adjustment expenses:		
Provision for covered events of current fiscal year	1,572,264	1,303,678
Change in provision for covered events of prior fiscal years	<u>442,064</u>	<u>565,919</u>
Total incurred claims and claim adjustment expenses	<u>2,014,328</u>	<u>1,869,597</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of current fiscal year	60,233	27,197
Claims and claim adjustment expenses attributable to covered events of prior fiscal years	<u>870,569</u>	<u>1,931,008</u>
Total payments	<u>930,802</u>	<u>1,958,205</u>
Unpaid claims and claim adjustment expenses at end of fiscal year	<u>\$ 3,868,348</u>	<u>\$ 2,784,822</u>

The components of the unpaid claims and claim adjustment expenses for the Property and Liability Program as of June 30, 2018 and 2017 were as follows:

	<u>2018</u>	<u>2017</u>
Claim reserves	\$ 1,959,000	\$ 928,000
Claims incurred but not reported (IBNR)	1,686,000	1,695,000
Unallocated loss adjustment expenses (ULAE)	<u>223,348</u>	<u>161,822</u>
	3,868,348	2,784,822
Current portion	<u>(1,855,000)</u>	<u>(1,262,000)</u>
	<u>\$ 2,013,348</u>	<u>\$ 1,522,822</u>

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MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
CLAIMS DEVELOPMENT INFORMATION  
For the Years Ended June 30, 2018 and 2017

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The tables that follow illustrate how the Authority's earned revenues (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Authority as of the end of each of the previous ten years for the Liability and Workers' Compensation Programs. The rows of the tables are defined as follows:

1. Total of each fiscal year's gross earned premiums and reported investment revenue, amounts of premiums ceded and net earned reported premiums and reported investment revenue.
2. Each fiscal year's other operating costs of the Program including overhead and loss adjustment expenses not allocable to individual claims.
3. Program's gross incurred losses and allocated loss adjustment expense, losses assumed by reinsurers, and net incurred losses and loss adjustment expense (both paid and accrued) as originally reported at the end of the year in which the event that triggered coverage occurred (called policy year).
4. The cumulative net amounts paid as of the end of successive years for each policy year.
5. The latest reestimated amount of losses assumed by reinsurers for each policy year.
6. Policy year's incurred net claims increased or decreased as of the end of successive years. This annual re-estimation results from new information received on known claims, reevaluation of existing information on known claims, as well as emergence of new claims not previously known.
7. Compares the latest reestimated net incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought. As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the tables show data for successive policy years.

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(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
WORKERS' COMPENSATION PROGRAM - CLAIMS DEVELOPMENT INFORMATION  
June 30, 2018

	Fiscal and Policy Year Ended June 30,									
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1. Premiums and investment revenue:										
Earned	\$ 3,883,249	\$ 3,606,504	\$ 3,583,356	\$ 3,770,837	\$ 3,764,840	\$ 3,877,332	\$ 3,982,543	\$ 4,047,439	\$ 4,825,975	\$ 4,498,341
Ceded	-	(227,219)	(303,371)	(394,286)	(502,384)	(544,284)	(372,833)	(525,152)	(637,280)	(649,869)
Net earned	<u>\$ 3,883,249</u>	<u>\$ 3,379,285</u>	<u>\$ 3,279,985</u>	<u>\$ 3,376,551</u>	<u>\$ 3,262,456</u>	<u>\$ 3,333,048</u>	<u>\$ 3,333,048</u>	<u>\$ 3,522,287</u>	<u>\$ 4,188,695</u>	<u>\$ 3,848,472</u>
2. Unallocated expenses	\$ 627,390	\$ 671,656	\$ 788,351	\$ 671,956	\$ 504,622	\$ 662,243	\$ 598,367	\$ 696,780	\$ 645,975	\$ 790,378
3. Estimated claims and expenses, end of policy year:										
Incurred	\$ 3,013,783	\$ 3,963,481	\$ 2,563,783	\$ 2,496,115	\$ 2,569,812	\$ 2,483,430	\$ 2,468,517	\$ 1,943,758	\$ 2,673,653	\$ 2,813,813
4. Paid cumulative as of:										
End of policy year	\$ 509,729	\$ 1,126,017	\$ 494,781	\$ 494,923	\$ 560,493	\$ 441,674	\$ 179,703	\$ 251,220	\$ 501,366	\$ 443,725
One year later	\$ 1,232,805	\$ 1,143,243	\$ 1,635,654	\$ 902,235	\$ 914,903	\$ 1,210,068	\$ 491,348	\$ 710,688	\$ 764,603	
Two years later	\$ 1,062,901	\$ 1,517,870	\$ 2,520,451	\$ 1,318,437	\$ 1,435,421	\$ 1,460,003	\$ 717,488	\$ 1,273,884		
Three years later	\$ 1,186,781	\$ 1,929,442	\$ 2,986,473	\$ 1,752,903	\$ 1,382,407	\$ 2,018,491	\$ 1,062,839			
Four years later	\$ 1,269,509	\$ 2,139,157	\$ 3,159,182	\$ 1,599,278	\$ 1,676,008	\$ 2,636,263				
Five years later	\$ 1,374,172	\$ 2,187,184	\$ 3,297,370	\$ 1,727,434	\$ 1,830,178					
Six years later	\$ 1,356,760	\$ 2,256,600	\$ 3,331,077	\$ 1,890,465						
Seven years later	\$ 1,473,703	\$ 2,342,990	\$ 3,443,986							
Eight years later	\$ 1,485,073	\$ 2,623,298								
Nine years later	\$ 1,541,128									
5. Re-estimated ceded claims and expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Re-estimated incurred claims and expenses:										
End of policy year	\$ 3,013,783	\$ 3,963,481	\$ 2,563,783	\$ 2,496,115	\$ 2,569,812	\$ 2,483,430	\$ 2,468,517	\$ 1,943,758	\$ 2,673,653	\$ 2,813,813
One year later	\$ 3,997,281	\$ 3,672,408	\$ 3,685,771	\$ 2,473,966	\$ 2,454,045	\$ 2,767,084	\$ 1,584,988	\$ 1,915,756	\$ 2,392,458	
Two years later	\$ 3,041,571	\$ 2,970,172	\$ 4,116,586	\$ 2,343,257	\$ 2,535,904	\$ 2,574,710	\$ 1,603,926	\$ 2,495,279		
Three years later	\$ 2,050,108	\$ 2,995,078	\$ 3,751,716	\$ 2,756,098	\$ 2,131,313	\$ 3,127,699	\$ 1,841,119			
Four years later	\$ 1,810,994	\$ 3,115,676	\$ 3,919,184	\$ 2,682,954	\$ 2,426,122	\$ 3,295,882				
Five years later	\$ 2,071,213	\$ 3,252,305	\$ 3,848,037	\$ 2,693,507	\$ 2,622,589					
Six years later	\$ 1,920,496	\$ 3,292,281	\$ 3,850,622	\$ 2,644,381						
Seven years later	\$ 1,981,779	\$ 3,295,100	\$ 3,874,647							
Eight years later	\$ 1,910,377	\$ 3,246,532								
Nine years later	\$ 1,926,278									
7. Increase (decrease) in estimated incurred claims and expenses from end of policy year	<u>\$ (1,087,505)</u>	<u>\$ (716,949)</u>	<u>\$ 1,310,864</u>	<u>\$ 148,266</u>	<u>\$ 52,777</u>	<u>\$ 812,452</u>	<u>\$ (627,398)</u>	<u>\$ 551,521</u>	<u>\$ (281,195)</u>	<u>\$ -</u>

(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
LIABILITY PROGRAM - CLAIMS DEVELOPMENT INFORMATION  
June 30, 2018

	Fiscal and Policy Year Ended June 30,									
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1. Premiums and investment revenue:										
Earned	\$ 1,010,101	\$ 623,496	\$ 1,012,970	\$ 1,033,081	\$ 1,146,867	\$ 1,260,614	\$ 1,590,963	\$ 1,782,000	\$ 2,088,999	\$ 2,375,000
Ceded	-	-	(260,460)	(338,246)	(408,624)	(321,778)	(489,467)	(521,318)	(543,606)	(617,060)
Net earned	<u>\$ 1,010,101</u>	<u>\$ 623,496</u>	<u>\$ 752,510</u>	<u>\$ 694,835</u>	<u>\$ 738,243</u>	<u>\$ 938,836</u>	<u>\$ 1,101,496</u>	<u>\$ 1,260,682</u>	<u>\$ 1,545,393</u>	<u>\$ 1,757,940</u>
2. Unallocated expenses	\$ 565,048	\$ 519,595	\$ 274,576	\$ 220,517	\$ 156,865	\$ 98,496	\$ 207,904	\$ 248,990	\$ 270,492	\$ 349,036
3. Estimated claims and expenses, end of policy year:										
Incurred	\$ 1,025,703	\$ 625,950	\$ 698,586	\$ 762,804	\$ 724,371	\$ 717,627	\$ 1,089,791	\$ 1,097,916	\$ 1,230,465	\$ 1,486,907
4. Net paid (cumulative) as of:										
End of policy year	\$ 4,286	\$ 24,307	\$ 16,636	\$ 33,710	\$ 44,710	\$ 30,827	\$ 114,978	\$ 4,901	\$ 27,197	\$ 60,233
One year later	\$ 92,309	\$ 261,851	\$ 197,618	\$ 48,244	\$ 70,663	\$ 833,982	\$ 234,289	\$ 494,149	\$ 843,923	
Two years later	\$ 160,426	\$ 572,208	\$ 906,156	\$ 257,963	\$ 328,231	\$ 1,246,772	\$ 579,732	\$ 771,809		
Three years later	\$ 208,525	\$ 717,466	\$ 1,939,076	\$ 460,840	\$ 627,820	\$ 1,574,269	\$ 483,920			
Four years later	\$ 217,558	\$ 566,348	\$ 2,046,234	\$ 775,856	\$ 590,087	\$ 1,578,540				
Five years later	\$ 268,160	\$ 566,348	\$ 2,073,217	\$ 782,328	\$ 709,135					
Six years later	\$ 323,426	\$ 566,348	\$ 2,053,309	\$ 770,858						
Seven years later	\$ 323,426	\$ 566,348	\$ 2,071,084							
Eight years later	\$ 323,426	\$ 566,348								
Nine years later	\$ 323,426									
5. Re-estimated ceded claims and expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Re-estimated incurred claims and expenses:										
End of policy year	\$ 1,025,703	\$ 625,950	\$ 698,586	\$ 762,804	\$ 724,371	\$ 717,627	\$ 1,089,791	\$ 1,097,916	\$ 1,230,465	\$ 1,486,907
One year later	\$ 585,468	\$ 1,130,864	\$ 1,250,164	\$ 408,855	\$ 656,003	\$ 1,936,531	\$ 1,010,305	\$ 1,541,037	\$ 2,141,244	
Two years later	\$ 381,845	\$ 1,169,927	\$ 2,155,714	\$ 597,525	\$ 487,423	\$ 1,885,454	\$ 772,354	\$ 1,565,176		
Three years later	\$ 269,524	\$ 1,025,751	\$ 2,495,696	\$ 839,954	\$ 795,745	\$ 1,673,247	\$ 483,920			
Four years later	\$ 300,114	\$ 566,348	\$ 2,184,891	\$ 795,745	\$ 590,087	\$ 1,594,770				
Five years later	\$ 331,968	\$ 566,348	\$ 2,182,441	\$ 863,122	\$ 820,796					
Six years later	\$ 323,425	\$ 566,348	\$ 2,053,309	\$ 770,896						
Seven years later	\$ 323,425	\$ 566,348	\$ 2,071,084							
Eight years later	\$ 323,426	\$ 566,348								
Nine years later	\$ 323,426									
7. Increase (decrease) in estimated incurred claims and expenses from end of policy year	<u>\$ (702,277)</u>	<u>\$ (59,602)</u>	<u>\$ 1,372,498</u>	<u>\$ 8,092</u>	<u>\$ 96,425</u>	<u>\$ 877,143</u>	<u>\$ (605,871)</u>	<u>\$ 467,260</u>	<u>\$ 910,779</u>	<u>\$ -</u>

**SUPPLEMENTARY INFORMATION**

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 COMBINING STATEMENT OF NET POSITION  
 June 30, 2018

	<u>Workers'</u> <u>Compensation</u>	<u>Liability</u>	<u>Property</u>	<u>Total</u>
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	\$ 11,411,403	\$ 4,113,735	\$ -	\$ 15,525,138
Receivables:				
Member agencies	-	61,880	-	61,880
Interest	42,002	15,142	-	57,144
Prepaid expenses	136,500	136,500	-	273,000
Due to/due from other funds	<u>108,609</u>	<u>(110,822)</u>	<u>2,213</u>	<u>-</u>
Total assets	<u>11,698,514</u>	<u>4,216,435</u>	<u>2,213</u>	<u>15,917,162</u>
<b>LIABILITIES</b>				
Current liabilities:				
Accounts payable	8,517	26,898	2,292	37,707
Current portion of note payable	-	-	-	-
Current portion of unpaid claims and claims adjustment expenses	<u>2,014,000</u>	<u>1,855,000</u>	<u>-</u>	<u>3,869,000</u>
Total current liabilities	2,022,517	1,881,898	2,292	3,906,707
Long-term portion of notes payable	-	-	-	-
Unpaid claims and claim adjustment expenses	<u>11,874,372</u>	<u>2,013,348</u>	<u>-</u>	<u>13,887,720</u>
Total liabilities	<u>13,896,889</u>	<u>3,895,246</u>	<u>2,292</u>	<u>17,794,427</u>
Total net position - unrestricted	<u>\$ (2,198,375)</u>	<u>\$ 321,189</u>	<u>\$ (79)</u>	<u>\$ (1,877,265)</u>

(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 COMBINING STATEMENT OF NET POSITION  
 June 30, 2017

	<u>Workers'</u> <u>Compensation</u>	<u>Liability</u>	<u>Property</u>	<u>Total</u>
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	\$ 13,872,897	\$ 3,458,943	\$ -	\$ 17,331,840
Receivables:				
Member agencies	-	6,123	-	6,123
Interest	21,970	5,439	-	27,409
Note receivable	40,173	-	-	40,173
Due to/due from other funds	<u>-</u>	<u>(2,654)</u>	<u>2,654</u>	<u>-</u>
Total assets	<u>13,935,040</u>	<u>3,467,851</u>	<u>2,654</u>	<u>17,405,545</u>
<b>LIABILITIES</b>				
Current liabilities:				
Accounts payable	14,018	12,767	2,894	29,679
Current portion of note payable	280,000	-	-	280,000
Current portion of unpaid claims and claims adjustment expenses	<u>1,206,000</u>	<u>1,262,000</u>	<u>-</u>	<u>2,468,000</u>
Total current liabilities	1,500,018	1,274,767	2,894	2,777,679
Long-term portion of notes payable	2,450,000	-	-	2,450,000
Unpaid claims and claim adjustment expenses	<u>11,523,270</u>	<u>1,522,822</u>	<u>-</u>	<u>13,046,092</u>
Total liabilities	<u>15,473,288</u>	<u>2,797,589</u>	<u>2,894</u>	<u>18,617,998</u>
Total net position - unrestricted	<u>\$ (1,538,248)</u>	<u>\$ 670,262</u>	<u>\$ (240)</u>	<u>\$ (868,226)</u>

See independent auditor's report.

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 COMBINING STATEMENT OF REVENUES, EXPENSES  
 AND CHANGE IN NET POSITION  
 For the Year Ended June 30, 2018

	Workers' Compensation	Liability	Property	Total
Operating revenues:				
Member contributions	\$ 4,315,708	\$ 2,375,000	\$ 248,163	\$ 6,938,871
Excess insurance recovery reimbursements	<u>210,022</u>	<u>194,825</u>	<u>-</u>	<u>404,847</u>
Total operating revenues	<u>4,525,730</u>	<u>2,569,825</u>	<u>248,163</u>	<u>7,343,718</u>
Operating expenses:				
Provisions for claims and claim adjustment expenses	4,202,345	2,014,328	-	6,216,673
Insurance premiums	649,869	617,060	248,002	1,514,931
Claims administration	127,000	127,000	-	254,000
Contract risk management services	180,096	68,840	-	248,936
Other risk management expenses	66,718	-	-	66,718
General and administrative	<u>142,462</u>	<u>91,670</u>	<u>-</u>	<u>234,132</u>
Total operating expenses	<u>5,368,490</u>	<u>2,918,898</u>	<u>248,002</u>	<u>8,535,390</u>
Operating (loss) income	<u>(842,760)</u>	<u>(349,073)</u>	<u>161</u>	<u>(1,191,672)</u>
Non-operating revenues (expenses):				
Interest income	217,541	-	-	217,541
Interest expense	<u>(34,908)</u>	<u>-</u>	<u>-</u>	<u>(34,908)</u>
Total non-operating revenues (expenses)	<u>182,633</u>	<u>-</u>	<u>-</u>	<u>182,633</u>
Change in net deficit	(660,127)	(349,073)	161	(1,009,039)
Net position, beginning of year	\$ (1,538,248)	\$ 670,262	\$ (240)	\$ (868,226)
Net position, end of year	<u>\$ (2,198,375)</u>	<u>\$ 321,189</u>	<u>\$ (79)</u>	<u>\$ (1,877,265)</u>

(Continued)

MONTEREY BAY AREA SELF INSURANCE AUTHORITY  
 COMBINING STATEMENT OF REVENUES, EXPENSES  
 AND CHANGE IN NET POSITION  
 For the Year Ended June 30, 2017

	Workers' Compensation	Liability	Property	Total
Operating revenues:				
Member contributions	\$ 4,749,240	\$ 2,088,999	\$ 217,634	\$ 7,055,873
Excess insurance recovery reimbursements	<u>167,242</u>	<u>712,405</u>	-	<u>879,647</u>
Total operating revenues	<u>4,916,482</u>	<u>2,801,404</u>	<u>217,634</u>	<u>7,935,520</u>
Operating expenses:				
Provisions for claims and claim adjustment expenses	3,643,094	1,869,597	-	5,512,691
Insurance premiums	632,280	543,606	217,874	1,393,760
Claims administration	121,000	121,000	-	242,000
Contract risk management services	179,229	58,327	-	237,556
Other risk management expenses	85,806	-	-	85,806
General and administrative	<u>85,954</u>	<u>92,773</u>	-	<u>178,727</u>
Total operating expenses	<u>4,747,363</u>	<u>2,685,303</u>	<u>217,874</u>	<u>7,655,540</u>
Operating income (loss)	<u>164,119</u>	<u>116,101</u>	<u>(240)</u>	<u>279,980</u>
Non-operating revenues (expenses):				
Interest income	110,534	-	-	110,534
Interest expense	<u>(33,799)</u>	-	-	<u>(33,799)</u>
Total non-operating revenues (expenses)	<u>76,735</u>	-	-	<u>76,735</u>
Change in net position	240,854	116,101	(240)	356,715
Net position, beginning of year	\$ (1,779,102)	\$ 554,161	\$ -	\$ (1,224,941)
Net position, end of year	<u>\$ (1,538,248)</u>	<u>\$ 670,262</u>	<u>\$ (240)</u>	<u>\$ (868,226)</u>

See independent auditor's report.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS

To the Board of Directors and Members  
Monterey Bay Area Self Insurance Authority  
Scotts Valley, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America, the *State Controller's Minimum Audit Requirements for California Special Districts* and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Monterey Bay Area Self Insurance Authority as of and for the year ended June 30, 2018, and the related notes to financial statements which collectively comprise Monterey Bay Area Self Insurance Authority's financial statements and have issued our report thereon dated November 30, 2018.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Monterey Bay Area Self Insurance Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Monterey Bay Area Self Insurance Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of Monterey Bay Area Self Insurance Authority's internal controls.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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(Continued)

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether Monterey Bay Area Self Insurance Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

**Crowe LLP**

Crowe LLP

Sacramento, California  
November 30, 2018